



SMART

annual report

2019 - 2020

# meeting this moment

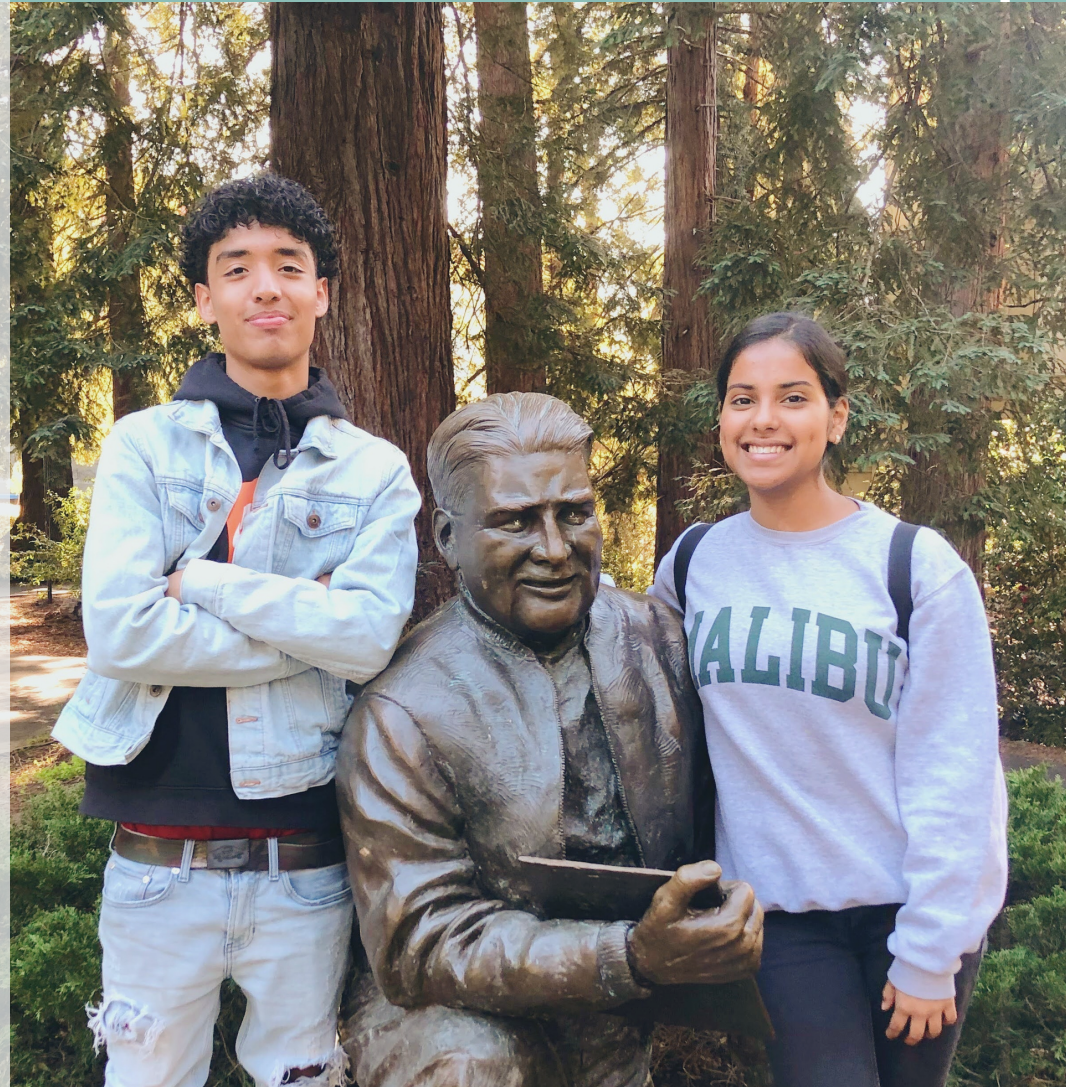
Our communities face a confluence of unprecedented challenges: a global pandemic, an economic crisis, racial injustice, fires, and smoke. In the midst of it all, SMART Scholars are doing their best to learn in an uncertain, difficult environment.

This past year has shed a painfully bright light on the injustices and inequities that plague our society. The barriers to opportunity continue to grow taller.

It is precisely in moments like these that we center ourselves in our values of community, equity, empowerment, learning, and, yes, even joy. SMART Scholars, families, staff, board, volunteers, and supporters have shown our collective determination to continue paving equitable pathways to college for all.

We continue to redesign and reassess our programming, to ensure we meet the changing needs of our Scholars. We continue to develop our systems and practices to achieve greater equity and inclusion. And we continue to strategically plan for long term impact.

**Together, we continue to meet this moment.**



# our impact



97%

of Scholars will be first-generation college graduates

number of students served in the 2019-2020 school year

354



4 of 5

SMART families speak a language other than English at home

\$40,000

average income for families entering SMART



1

First Down, College Bound Scholarship recipient

Full-ride college scholarship recipients

2



Posse Foundation Scholarship recipient



1

80

Chromebook laptops distributed to Scholars



Wi-fi hotspot devices distributed to families

18



100%  
of SMART  
seniors  
graduated  
high school  
& enrolled  
in college.



# CLASS OF 2020 COLLEGE ACCEPTANCES

- |                                |                                   |
|--------------------------------|-----------------------------------|
| Alabama A&M University         | Notre Dame De Namur University    |
| Amherst College                | Pace University                   |
| Bethune-Cookman University     | Pitzer College*                   |
| Boston College                 | Pratt Institute                   |
| Boston University*             | Reed College                      |
| Cal Poly Pomona*               | San Diego State University        |
| Cal Poly San Luis Obispo       | San Francisco State University**  |
| City College Of San Francisco* | San Jose State University         |
| Colgate University             | Santa Clara University*           |
| Connecticut College            | Sonoma State University           |
| CSU Chico                      | St. Mary's College of California  |
| CSU East Bay                   | Syracuse University               |
| CSU Fresno                     | Tuskegee University               |
| CSU Fullerton*                 | UC Berkeley**                     |
| CSU Long Beach*                | UC Davis*                         |
| CSU Monterey Bay               | UC Irvine*                        |
| CSU Sacramento**               | UC Los Angeles*                   |
| Davidson College*              | UC Merced**                       |
| DePaul University*             | UC Riverside*                     |
| Dillard University             | UC Santa Cruz                     |
| Dominican University           | University of Colorado, Boulder   |
| Emerson College                | University of Portland            |
| Holy Names University          | University of San Diego           |
| Humboldt State University      | University of San Francisco*      |
| Ithaca College                 | University of Southern California |
| Loyola Marymount University    | University of the Pacific*        |
| Morehouse College              | University of Virginia            |
| New York University            | Xavier University of Louisiana    |

\*Scholar enrolled

# our finances

## REVENUE

|                          |             |
|--------------------------|-------------|
| Individual Contributions | \$1,431,631 |
| Foundation Grants        | \$341,500   |
| Corporate Contributions  | \$182,129   |
| In-Kind Contributions    | \$8,798     |
| Earned Income            | \$48,168    |
| Other Income             | \$12,549    |

**TOTAL UNRESTRICTED REVENUES** \$2,024,775

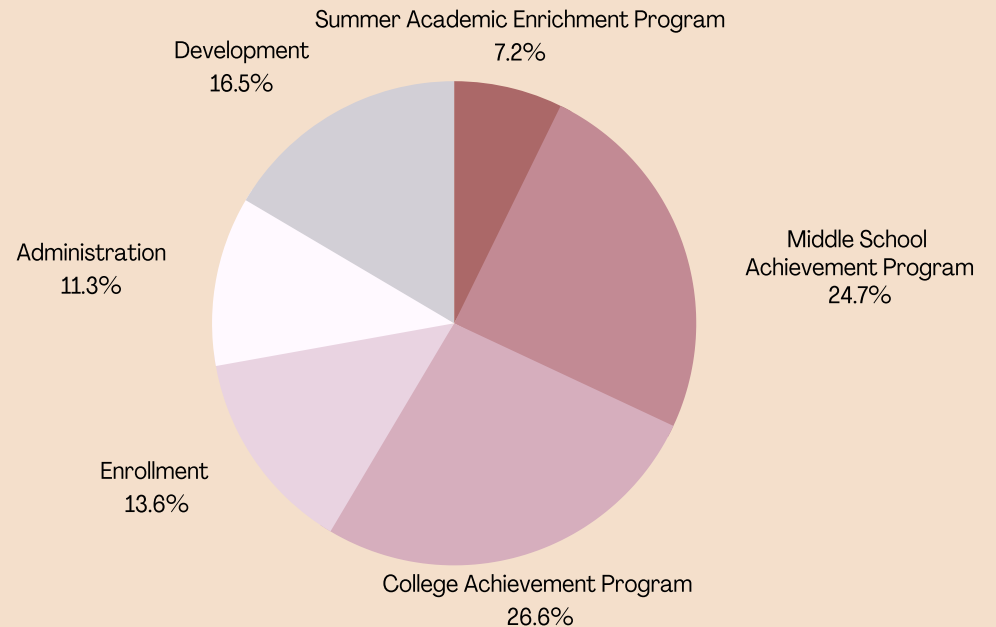
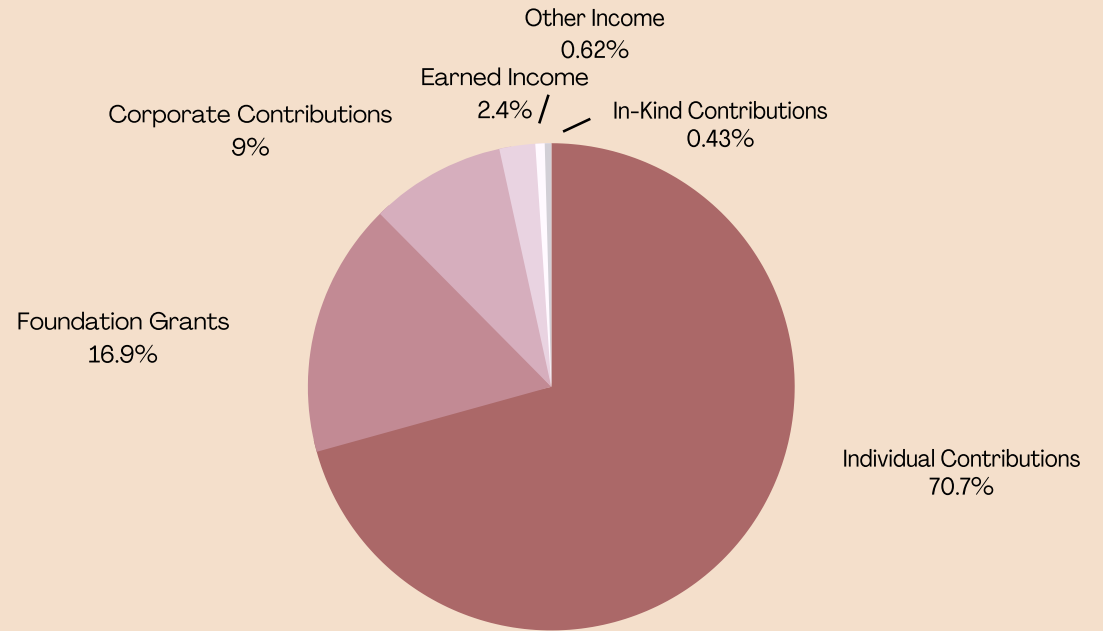
## EXPENSES

|                                    |           |
|------------------------------------|-----------|
| Summer Academic Enrichment Program | \$138,042 |
| Middle School Achievement Program  | \$470,808 |
| College Achievement Program        | \$506,104 |
| Enrollment                         | \$259,809 |
| Administration                     | \$215,635 |
| Development                        | \$314,387 |

**TOTAL EXPENSES** \$1,904,785

**Cash in Bank\*** \$1,627,483

*\*As of Fiscal Year End, June 30, 2020*



# our supporters

## **\$300,000+**

Lyna Lam & Chris Larsen

## **\$100,000 - \$299,000**

Anonymous

Allan & Gill Gray Philanthropy

Roger & Clarissa Lee Family Fund

## **\$50,000 - \$99,999**

Stacy & Matthew Perry

Laura & Greg Spivy

Susan & David Tunnell

## **\$25,000 - \$49,999**

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## **In-Kind Contributions**

Scott Castillo  
Sheppard Mullin

*We greatly appreciate each gift given in support of SMART, and we have made every effort to ensure the accuracy of this listing. Please notify Kelly Brian Shea, Director of Development & Communications, of any inaccuracies or omissions by contacting him at [kelly@thesmartprogram.org](mailto:kelly@thesmartprogram.org). We regret any errors.*





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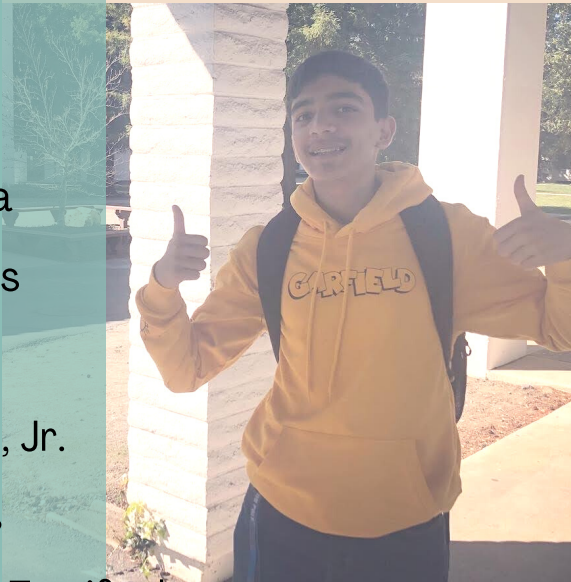
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