

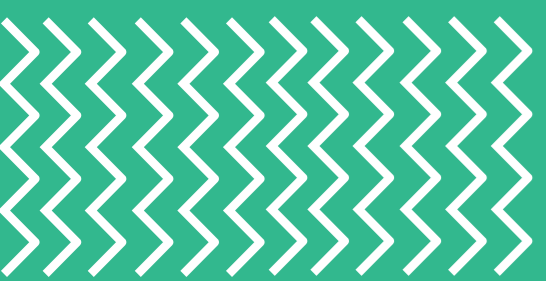
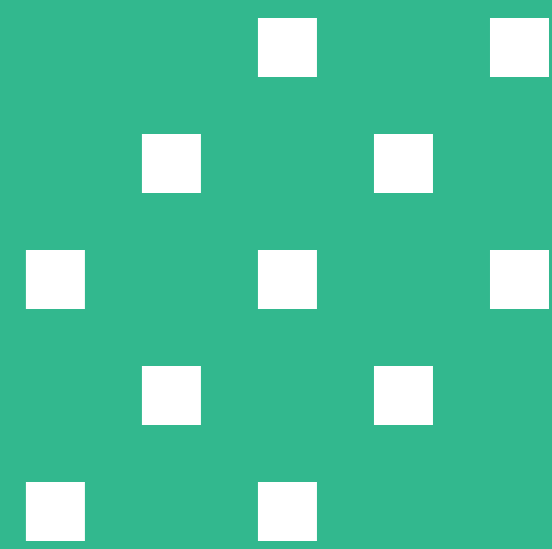


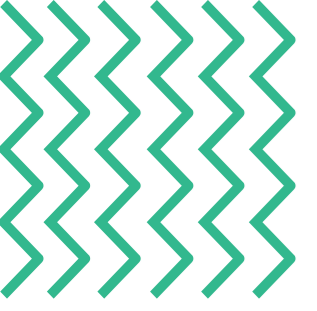
SMART



ANNUAL REPORT

2020-2021





MISSION

SMART champions education equity by supporting students in overcoming systematic barriers on their journey to a college degree.

VISION

We envision a community with equitable pathways to college graduation for every student in San Francisco.



VALUES

COMMUNITY: We build a community that celebrates diversity, thrives on teamwork, and appreciates everyone’s contributions.

EQUITY: We are committed to systems and processes that are just, fair, and inclusive, enabling all people the opportunity to belong, participate, and reach their full potential.

EMPOWERMENT: We believe the path to empowerment and self-advocacy is through the encouragement, support, and guidance of those around us.

LEARNING: We believe education and life-long learning enhance our understanding of our world, our place within it, and provide the tools to change it.

JOY: We center joy in our community and practice. We view joy as an act of liberation, which unleashes creativity, strengthens relationships, and propels the work that we do.





Creating the Future

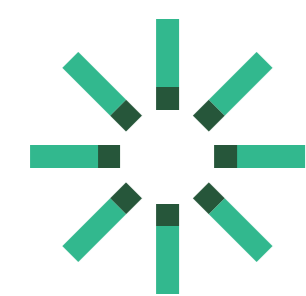


SMART Scholars faced a multitude of challenges in the 2020-21 school year. Many families felt the acute impact of the pandemic on their finances, their health and mental wellbeing, and academic loss for their children. Some of our Scholars spent the full year learning on Zoom. The opportunity gap has grown wider.

The SMART community faced these challenges with resilience, optimism, and determination. Every one of our seniors applied to college, was accepted, and enrolled. We served more Scholars than ever before, and grew our team so we can continue to support our Scholars socially, emotionally, and academically.

During this past year we also developed our next multi-year plan. We will strengthen the support we provide our Scholars, we will continue to grow our impact, and we will advance equity, inclusion, and diversity throughout the SMART community.

As the world around us continues to be riddled with uncertainty, we will be guided by our vision, our values, and our strategic goals. Instead of trying to predict the future, together we will create it.



SMART by the Numbers



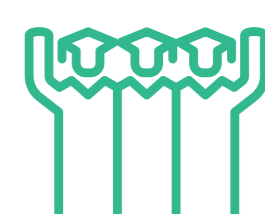
97% of Scholars will be first-generation college graduates



4 out of 5 SMART families speak a language other than English at home



\$42,000 Average income of families entering SMART



393 Scholars served



10% Increase in Scholars served



178 Volunteers



2,800+ Volunteer hours of tutoring & mentoring

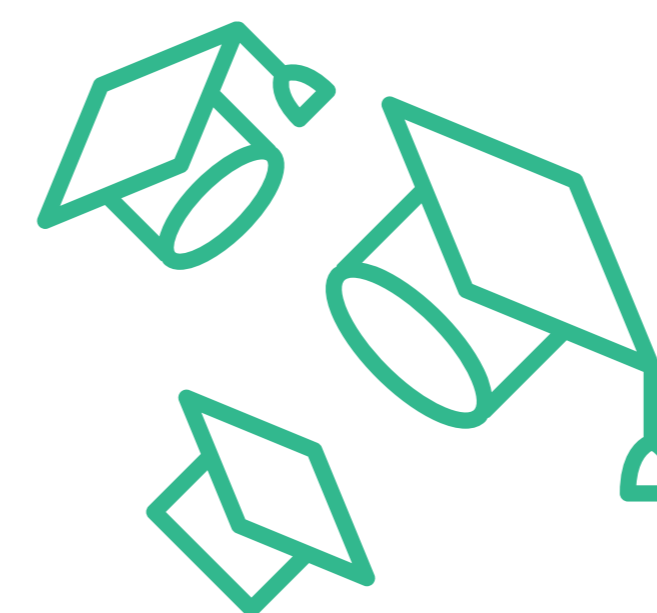


Scholar Achievements

Posse Foundation Scholarship Recipient **1**

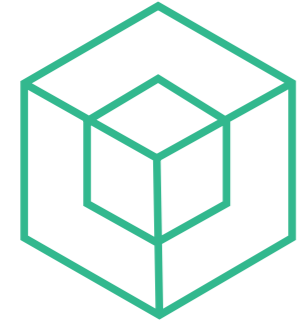
The Koshland Young Leader Award Recipient **1**

Deshawn Dawson Memorial Scholarship Recipient **1**



100% Seniors Enrolled in College

OUR PROGRAM

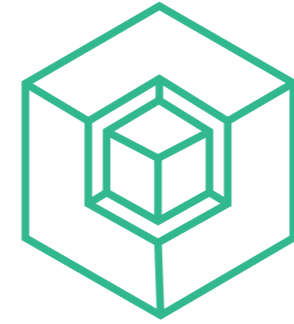


RECRUITMENT



4th Grade

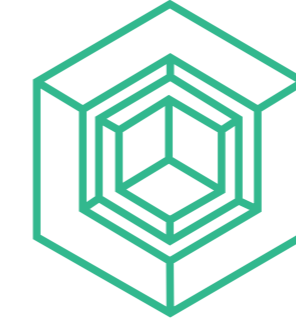
SMART identifies curious and motivated 4th grade students facing barriers to opportunity through a network of elementary schools and community-based organizations in San Francisco.



SUMMER ACADEMIC ENRICHMENT PROGRAM

5th-6th Grade

The program serves rising 5th and 6th grade students to prevent and reduce summer learning loss, while providing enriching activities. The program's six-week academic curriculum is centered around literacy, math, science, media, dance, coding, sports, and more. Scholars also participate in STEM-based field trips.



MIDDLE SCHOOL ACHIEVEMENT PROGRAM

6th-8th Grade

A weekly after-school program equipping our Scholars with the skills to succeed in academically rigorous schools and in life through tutoring, mentoring, and a curriculum designed to bolster them academically, socially, and emotionally.



COLLEGE ACHIEVEMENT PROGRAM

9th Grade-College

Weekly programming supports our Scholars through career and college exploration and assists with the college and financial aid application processes, while emphasizing community engagement and self-advocacy. Since 2019, SMART expanded student services to include comprehensive college persistence support, including college and financial aid advising, college success support, and career and graduate school readiness.



SCHOOL ENROLLMENT

SMART guides our families through the complex middle and high school enrollment processes. We assist families with admissions and financial aid processes, advocating for families in schools, conducting tours, and training families to become strong educational champions through workshops and one-on-one guidance.

True

6th Grade, Katherine Delmar Burke School



"My mom is very happy that I am with SMART. They have helped me improve my math and showed me how to use words and express myself. I am not sure what I will study in college but I am confident and excited to get into the right schools with the help of SMART and explore my interests."

Joel

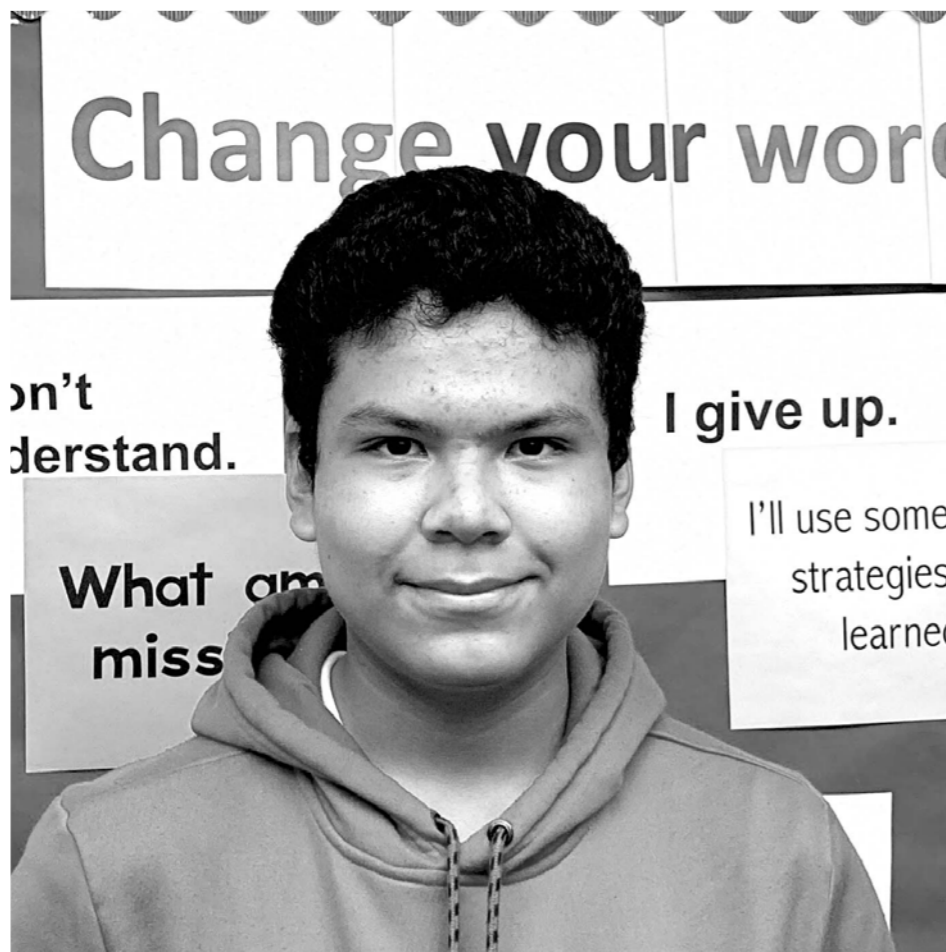
10th Grade, Drew High School



"I missed my friends the most during the last year and am very happy to be back at SMART in person. The close and long-term relationships with my mentors and advisors is important because they supported me emotionally during difficult times and guided me to find the right school. I was encouraged to participate in plays and musicals at the school and have discovered my passion for music. Now I want to find the right college and career in music."

Daniel

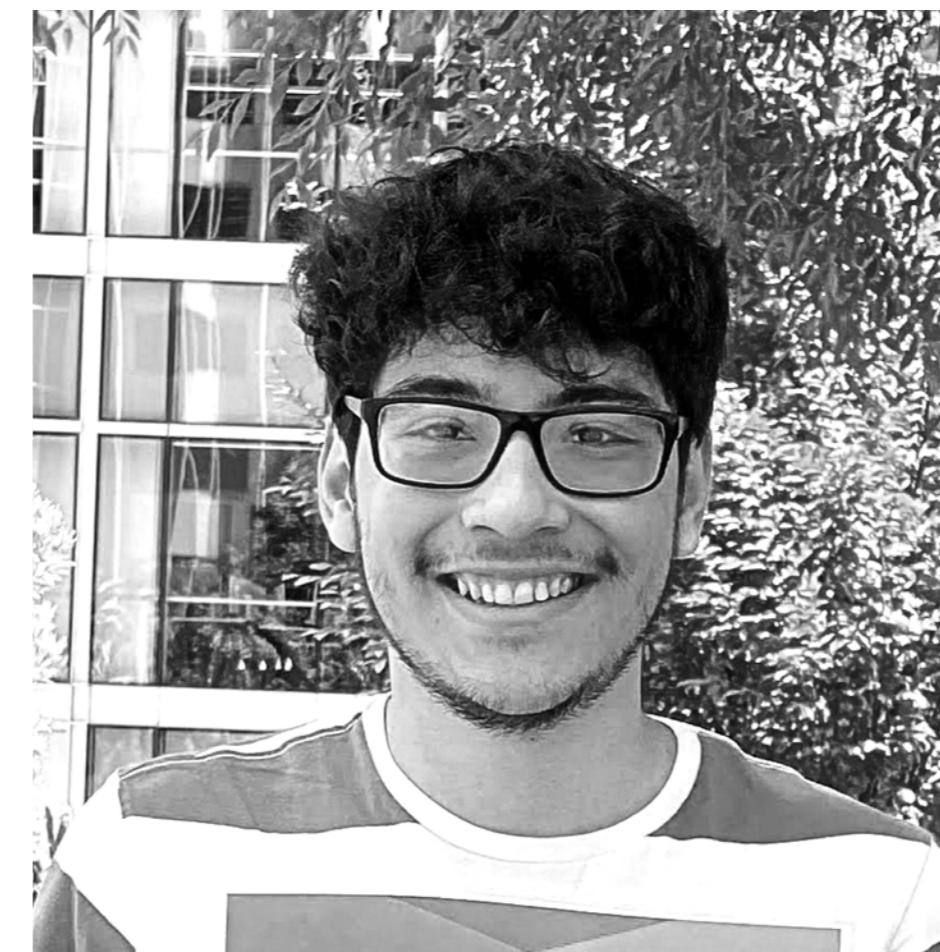
8th Grade, Convent & Stuart Hall



"Jack Kent Cooke is a very competitive scholarship, and only 60 people got it. Getting the scholarship could not have been possible for me without the help of SMART. Now I feel empowered to do more, put forward ideas, and work towards new opportunities with confidence knowing I have a supportive community behind me."

Diego

2nd Year, Pitzer College



Diego completed a seven-month digital storytelling internship at the Stupski Foundation in August, 2021. During his time there, he created and hosted the podcast "Amplifying Persistence." Diego used this platform to shine a light on the injustices underrepresented students must overcome on their way to a college degree and ways colleges can do better to support students.

COLLEGE ACCEPTANCES

CLASS OF 2021



87 Acceptances

49 Colleges

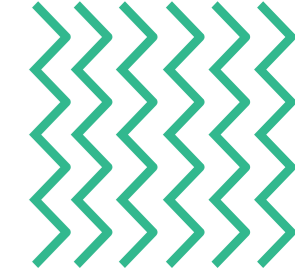
Allegheny College*
Arizona State University
Baylor University
Boston University*
Cal Poly Pomona*
Cal Poly San Luis Obispo*
Carnegie Mellon University*
City College of San Francisco***
Colgate University
Contra Costa Community College*
CSU Bakersfield
CSU East Bay
CSU Northridge
George Washington University*
Goucher College
Hampton University

Hamilton College
Lehigh University
Los Angeles Recording School
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Penn State University*
Pitzer College*
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San Francisco State University**
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Vassar College
Wesleyan University

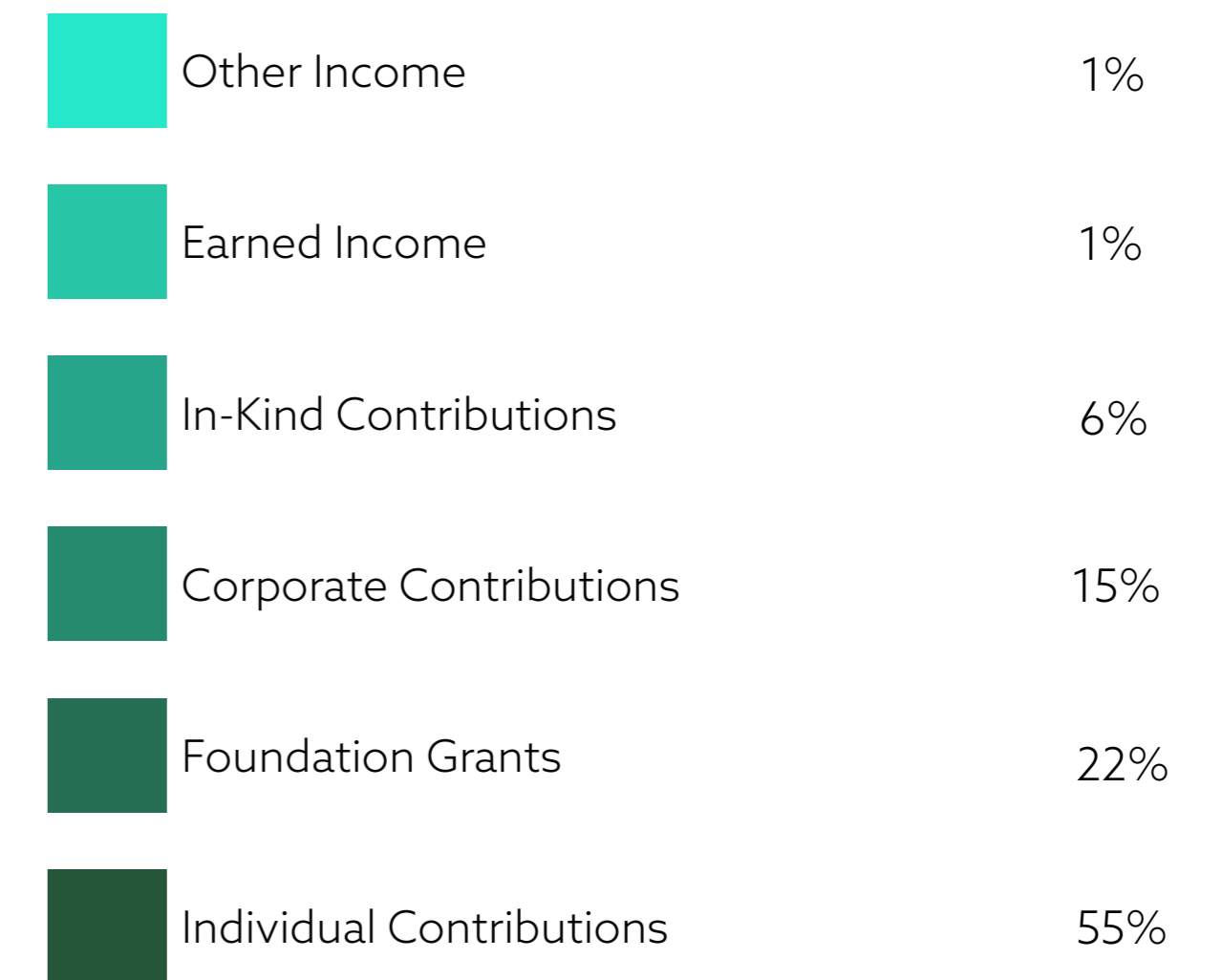
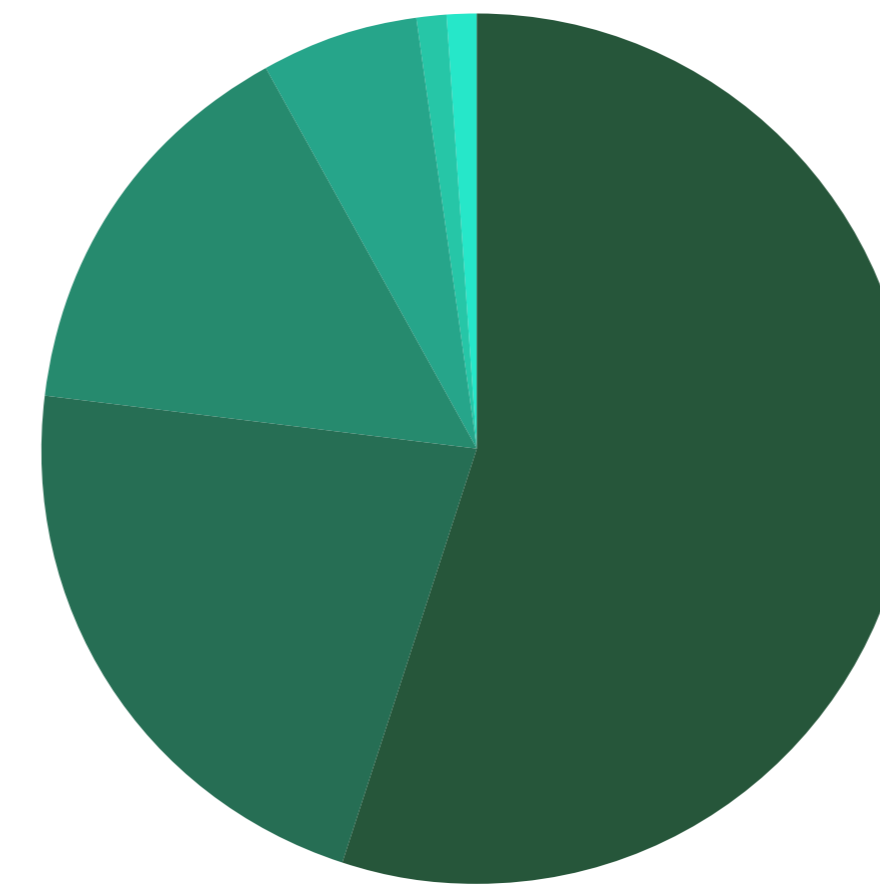


* Scholars Enrolled



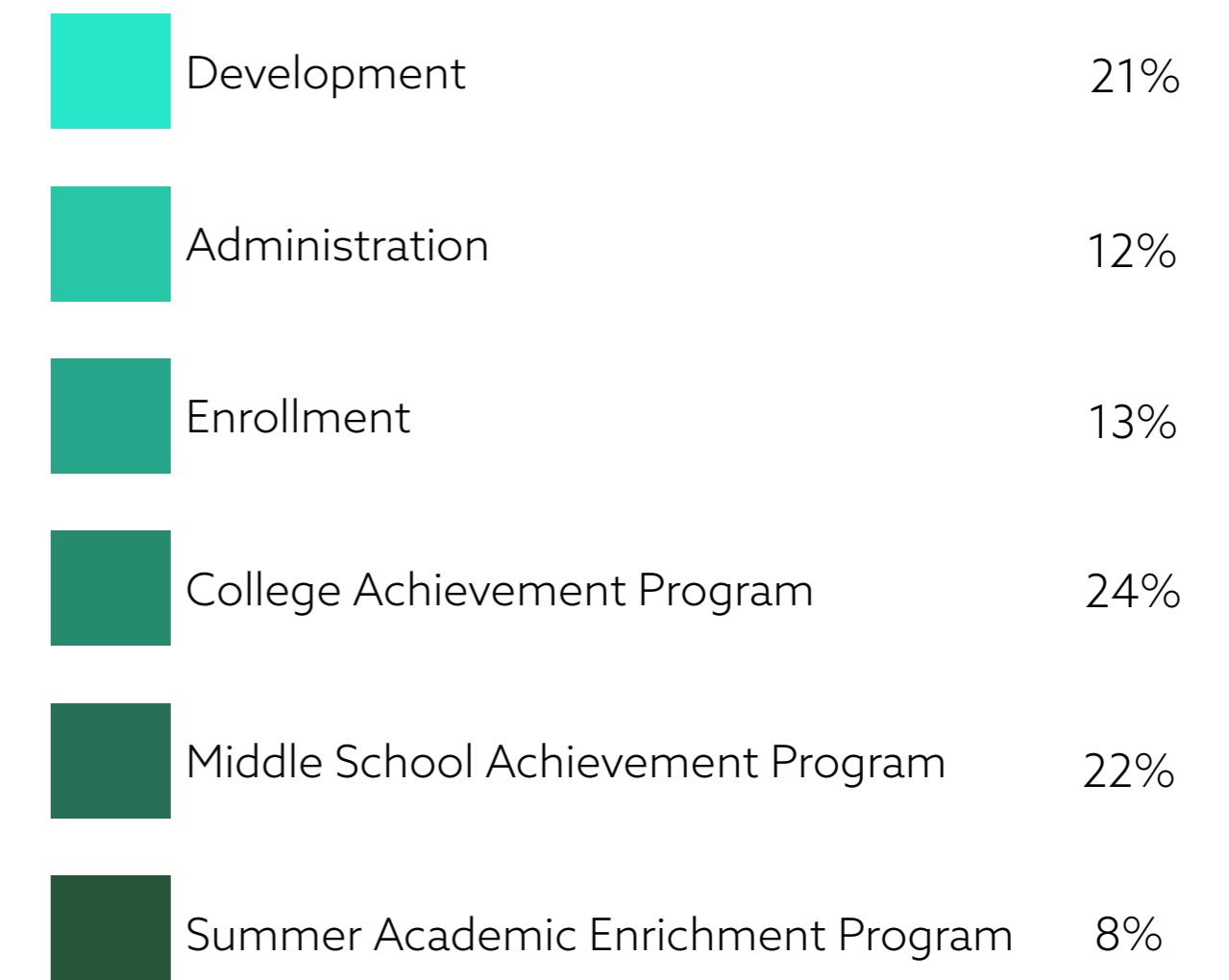
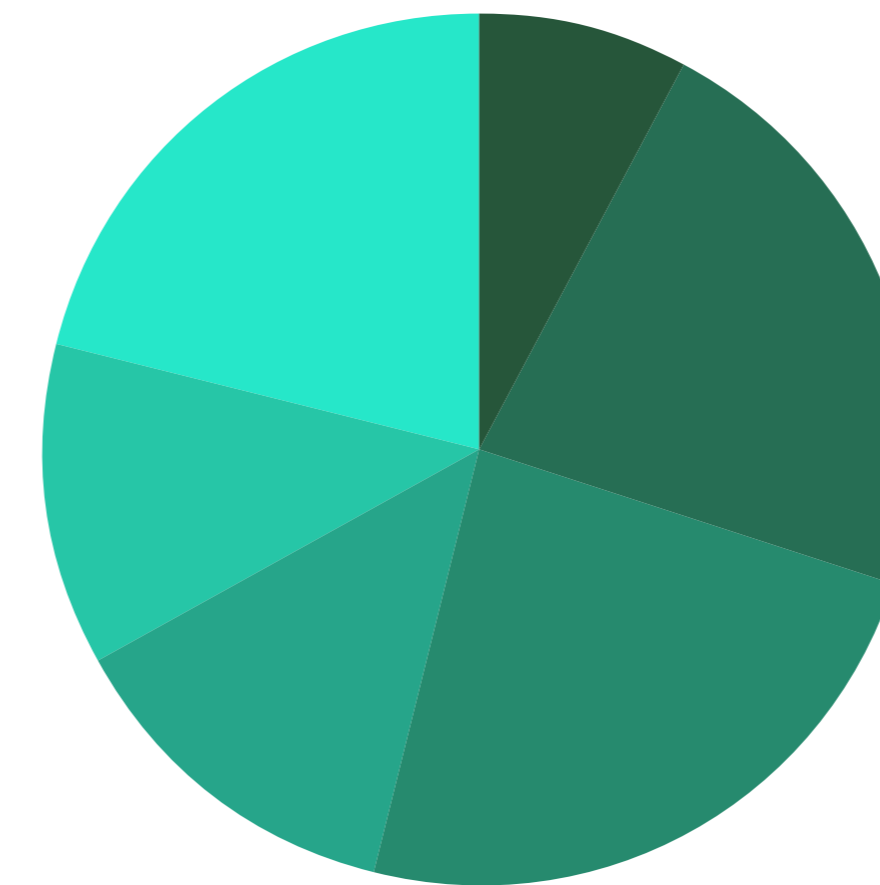
INCOME

Individual Contributions	\$1,335,456
Foundation Grants	\$544,500
Corporate Contributions	\$358,035
In-Kind Contributions	\$134,689
Earned Income	\$32,000
Other Income	\$23,576
Total Unrestricted Revenues	\$2,428,256



EXPENSES

Summer Academic Enrichment Program	\$166,290
Middle School Achievement Program	\$487,650
College Achievement Program	\$532,293
Enrollment	\$291,053
Administration	\$252,336
Development	\$456,170
Total Expenses	\$2,185,792



OUR FINANCES

\$300,000+

Lyna Lam & Chris Larsen

\$100,000 - \$299,999

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\$50,000 - \$99,999

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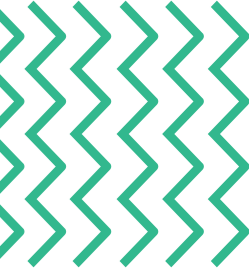
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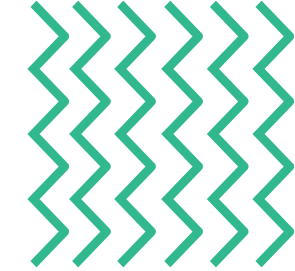
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