

SMART 



# ANNUAL REPORT

2022-2023



# NEW SPACE. SHARED SPACE. BRAVE SPACE.

SMART is first and foremost a community. Together we create and hold spaces where all of us can bring our whole authentic selves - Scholars and alumni, families, staff, board members, volunteers, supporters, and partners.

Our spaces are opportunities to try something new. To share, collaborate, and experience joy. To be brave and move through change toward opportunities that lie ahead.

In Fall 2023 we moved into our new shared home at 2101 Mission Street. Located in the heart of the Mission District, this expanded and custom designed space will allow SMART to continue growing our programs in the coming years.

This past year we served more students than ever across all of our programs, both during the school year and over the summer. This trajectory of growth will continue.

We also continued deepening the support we provide our Scholars. As we strengthen SMART Scholars' preparation for middle school, we are adding more tutoring services to our 5th grade Scholars. We are also refreshing our middle school curriculum, and developing more engagement opportunities for SMART families.

We know what works in our mission to support SMART Scholars on their journey to a college degree. SMART Scholars are more than four times more likely to earn a college degree compared to their low-income first-generation peers. We are determined to continue creating more pathways so that every student in San Francisco has an equitable opportunity to obtaining a college degree.

With your partnership and support, we will create new spaces, shared spaces, and brave spaces, where all students can thrive.

# MISSION

SMART champions education equity by supporting students in overcoming systemic barriers on their journey to a college degree.

# VISION

We envision a community with equitable pathways to college graduation for every student in San Francisco.

# VALUES

## COMMUNITY

We build a community that celebrates diversity, thrives on teamwork, and appreciates everyone's contributions.

## EQUITY

We are committed to systems and processes that are just, fair, and inclusive, enabling all people the opportunity to belong, participate, and reach their full potential.

## EMPOWERMENT

We believe the path to empowerment and self-advocacy is through the encouragement, support, and guidance of those around us.

## LEARNING

We believe education and life-long learning enhance our understanding of our world, our place within it, and provide the tools to change it.

## JOY

We center joy in our community and practice. We view joy as an act of liberation, which unleashes creativity, strengthens relationships, and propels the work that we do.



# SUMMARY OF IMPACT

## SCHOLARS

**\$40,000**

average family income  
of families entering SMART

**97%**

Scholars will be  
first-generation  
college graduates

**4 out of 5**

families speak  
a language other than  
English at home

## OUTCOMES

**465**

Scholars and their  
families served

**30%**

more than  
pre-pandemic

## IMPACT

**2**

QuestBridge  
Recipients

**2**

Maisin Scholars  
Recipients

**1**

Bridge to  
Excellence Recipient

**23**

10,000 Degrees  
Scholarship Recipients



**100% SENIORS  
ENROLLED  
IN COLLEGE**



**4X MORE LIKELY  
TO GRADUATE  
FROM COLLEGE**



GOING TO GRAD

THE NORTH FACE

SAN JOSÉ STATE UNIVERSITY  
powering SILICON VALLEY

[www.sjsu.edu/soar](http://www.sjsu.edu/soar)

# OUR PROGRAM



## RECRUITMENT 4TH GRADE

SMART identifies curious and motivated 4th grade students facing barriers to opportunity through a network of elementary schools and community-based organizations in San Francisco.



## SUMMER ACADEMIC ENRICHMENT 5TH - 6TH GRADE

The program serves rising 5th and 6th grade students to prevent and reduce summer learning loss, while providing enriching activities. The program's six-week academic curriculum is centered around literacy, math, science, media, dance, coding, sports, and more. Scholars also participate in STEM-based field trips.



## MIDDLE SCHOOL ACHIEVEMENT 6TH - 8TH GRADE

A weekly after-school program equipping our Scholars with the skills to succeed in academically rigorous schools and in life through tutoring, mentoring, and a curriculum designed to bolster them academically, socially, and emotionally.



## COLLEGE ACHIEVEMENT 9TH GRADE - COLLEGE

Weekly programming supports our Scholars through career and college exploration and assists with the college and financial aid application processes, while emphasizing community engagement and self-advocacy. Since 2019, SMART expanded student services to include comprehensive college persistence support, including college and financial aid advising, college success support, and career and graduate school readiness.



## SCHOOL ENROLLMENT 5TH & 8TH GRADE

SMART guides our families through the complex middle and high school enrollment processes. We assist families with admissions and financial aid processes, advocating for families in schools, conducting tours, and training families to become strong educational champions through workshops and one-on-one guidance.

# SCHOLAR HIGHLIGHTS



**AALIYAH**  
**SMART CLASS OF 2022**

*SMART brought me out of my shell. I met so many people through SMART that shaped my journey. My advisors and mentors helped me excel academically since joining SMART. I am grateful for the community and support I have received over the years.*



**KATHYA**  
**SMART CLASS OF 2021**

*I only had one parent and it was difficult to navigate all these decisions by ourselves. My mom and I really appreciate that SMART was always there to help, whether it was applying for tax exemptions, navigating the rules and regulations, or helping me with my college and financial aid applications.*





# MIDDLE SCHOOLS OUR SCHOLARS ATTEND

A.P. Giannini  
Alice Fong Yu  
Alta Vista School  
Aptos Middle School  
Bessie Carmichael  
Buena Vista Horace Mann  
Cathedral School for Boys  
Children's Day School  
Creative Arts Charter School  
Crystal Springs Uplands School  
Everett Middle School  
Francisco Middle School  
Gateway Middle School  
Herbert Hoover Middle School  
James Denman Middle School  
James Lick Middle School  
Katherine Delmar Burke School  
KIPP Bayview Academy  
KIPP San Francisco Bay Academy  
Kittredge School  
La Scuola International School  
Live Oak School  
Marin Country Day School  
Marina Middle School  
Martin Luther King Jr. Academic Middle School

Millennium School  
Mission Dolores Academy  
New School of San Francisco  
Oakland Military Institute  
Paul Revere  
Presidio Hill School  
Presidio Knolls School  
Presidio Middle School  
Rooftop (Mayeda)  
San Francisco Friends School  
Stella Maris Academy  
Sterne School  
Synergy School  
The Fr. Sauer Academy  
The Hamlin School  
The Mission Preparatory School  
The Nueva School (Hillsborough)  
The San Francisco School  
Thomas Edison Charter Academy  
Town School for Boys  
Visitacion Valley Middle School  
Westborough Middle School  
Willie L. Brown Jr. Middle School







# HIGH SCHOOLS OUR SCHOLARS ATTEND

Abraham Lincoln High School  
Archbishop Riordan High School  
Balboa High School  
Capuchino High School  
Castro Valley High School  
City Arts and Tech High School  
Convent & Stuart Hall  
Crystal Springs Uplands School (Upper School)  
Drew School  
Dunn School  
El Camino High School  
Galileo Academy of Science and Technology  
Gateway High School  
George Washington High School  
Immaculate Conception Academy  
International High School  
John O'Connell High School  
KIPP San Francisco College Preparatory  
Leadership High School  
Lick-Wilmerding High School  
Lowell High School  
Mission High School  
Raoul Wallenberg Traditional High School  
RISE University Preparatory  
Ruth Asawa San Francisco School of the Arts

Sacred Heart Cathedral Preparatory  
San Francisco Girls' School  
San Francisco University High School  
San Francisco Waldorf High School  
St. Ignatius College Preparatory  
The Athenian School  
The Bay School of San Francisco  
The Nueva School (San Mateo)  
The Urban School





# COLLEGE ACCEPTANCES

Albion College  
Arizona State University  
Beloit College  
Boston College  
Boston University  
California Polytechnic University, Pomona  
California Polytechnic University, San Luis Obispo  
California State University, Bakersfield  
California State University, Chico  
California State University, East Bay  
California State University, Fullerton  
California State University, Humboldt  
California State University, Long Beach  
California State University, Los Angeles  
California State University, Northridge  
California State University, Sacramento  
California State University, San Francisco  
California State University, San José  
California State University, Sonoma  
Chapman University  
City College of San Francisco  
DePaul University  
Dominican University of California  
George Fox University  
Goucher College

Harvey Mudd College  
Hope College  
Ithaca College  
Knox College  
Lawrence College  
Loyola Marymount University  
Loyola University Chicago  
Macalester College  
Mercer University  
Mills College at Northeastern  
Northeastern University  
Pacific Lutheran University  
Princeton University  
Santa Clara University  
St. John's University  
St. Olaf College  
Temple University  
University of California, Berkeley  
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University of Puget Sound  
University of Rochester  
University of San Francisco  
University of Southern California  
University of St. Thomas  
University of the Pacific  
Valparaiso University  
Washington University in St. Louis  
Whitman College  
Whittier College  
Williams College  
Woodbury University  
Yale University

**32 SCHOLARS**  
**137 ACCEPTANCES**  
**25 SCHOLARSHIPS**



# THANK YOU TO OUR SUPPORTERS

## **\$250,000+**

Lyna Lam & Chris Larsen

## **\$100,000-\$249,999**

Katherine August-deWilde & David deWilde  
Crescent Porter Hale Foundation  
The Harry & Jeanette Weinberg Foundation  
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Salle Yoo & Jeff Gray

## **\$5,000-\$9,999**

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Becky Bush & Alex Schlick Wedding  
Steve Camahort & Elizabeth Clark



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## **\$2,500-\$4,999**

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Mimi Butler & Alex Minasian  
Kevin Cameron & Amy Busch  
Todd & Erika Chapman  
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Noah Cohen  
Byron & Allison Deeter  
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Christina & Jad Dunning  
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Sneha Ghosh  
Billy Harris & Nick Casagrande  
Scott Jordon & Kim Thompson  
Mark Karvosky & Nicole Elliott-Karvosky  
Heather & Clint Kollar  
Andrew & Lauren Kowal  
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Susan Miller  
Fred & Michelle Molfino  
San Francisco Friends School  
Suzie S. Thorn Family Foundation  
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## **\$1,000-\$2,499**

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Elisa Donovan  
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Frank Gutierrez



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Emily Truax  
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Fran Yang  
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## \$250-\$499

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Neha Agarwal  
Sumeet Bakshi



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Shruti Gauba  
Martha Kropf  
Kathy Lieu  
Taylor Marable  
Gigi Orta  
Piper Sandler Companies  
Anne Rutherford  
Randy Seriguchi  
Will Stricker  
Deena Zacharin

## Up to \$249

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Benjamin Au  
Autodesk  
Michael Bade & Rebekah Wolman  
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Kay Berkson & Sidney Hollander  
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Joseph Francia  
Jay Frank  
Jacqueline Friedman  
Edgar Garcia  
Daniela Garcia  
Isabel Garcia  
Glenne Harding  
Joanne Huang  
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Sam Steyer  
Lawana Sweetland  
Elliott Temkin  
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Ashley Wu  
Hillari Wu  
Julie Wurfel  
Wendy Yeung

\* We greatly appreciate each gift given in support of SMART and we have made every effort to ensure the accuracy of this listing. Please notify Kelly Brian Shea, Sr. Director of Development & Communications, of any inaccuracies or omissions by contacting him at: [kelly@thesmartprogram.org](mailto:kelly@thesmartprogram.org)

# ALUMNI HIGHLIGHTS



**SERGIO**  
**SMART CLASS OF 2017**

*One particular memory from my time at SMART is attending weekly SAT prep sessions. Although it felt burdensome at the time, having an instructor and additional study materials allowed me to succeed on the SAT and bolstered my application to various high graduation rate colleges.*



**GEORGE**  
**SMART CLASS OF 2014**

*SMART has always like been that for families—as a home base—not just supporting the student, but the entire family through any challenges through the education system. For me and my family, we knew being a part of SMART provided a lot of opportunities and it was up to us to leverage the resources and guidance.*



**KATHY**  
**SMART CLASS OF 2008**

*My favorite memory was the support system provided by SMART 1:1 mentors and 1:1 tutors. They set me up for success from an academic and personal lens. I recall my tutor teaching me the different drivers of motivation through report-card exercises, which has translated quite well to my career and life goals achieved today.*



# THANK YOU TO OUR VOLUNTEERS

Anonymous  
Robert Andrade  
Yvonne Armenta  
Aubrey Auerbach  
Emily Bailey  
Christy Barr  
Madeline Barry  
John Moses Bautista  
Cindy Berman  
Jenna Bogard  
Marie Bradvica  
Elena Caceres  
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Claudia Chen  
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Eugenia Chiang  
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Andy Chung  
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Katharine Eichelberger  
Laticia Erving  
Cara Fishman  
Emily Flynn  
Joseph Francia  
Alex Friedman  
John Gaffney  
Beniva Ganther  
Daniela Garcia  
Isabel Garcia  
Annika Gomez  
Armando Guerrero  
Zzipper Hack  
Scott Harris  
Cara Hartwig  
Ian Hathaway  
William Henderson

Allie Hexner  
Jocelyn Ho  
Anna Huang  
Claire Huebner  
Clyde Huibregtse  
Daniel Jacobson  
Ryan Jech  
Neha Jewalikar  
Sarah Johnson  
Tessa Johnson  
Samuel Johnston  
Kamin Kahrizi  
Katherine Kaplan  
Alec Karageorges  
Allison Kniejski  
Shreyas Kulkarni  
Jenna Law  
Emeline Lefroy  
Marissa Leon Jimenez  
Ryan Lui  
Julie Lynch  
Ciara MacGinley  
Kathryn Maley  
Daniel Margolis  
Claire McBride





# THANK YOU TO OUR VOLUNTEERS

Pooja Mehta  
Lisa Merola  
Ivy Montgomery  
Sankar Muthuswamy  
Tessa Mykel  
Megan Newcomb  
LauraMay Ngo  
Michael O'Herron  
Tara Ontiveros  
Justin Paredes-Sison  
David Perez  
Paul Petit  
Gabby Phan  
Patrick Phuong  
Dalia Rangel  
Maya Rao  
Emily Reagan  
Caitlin Reid  
Benicia Rockwell  
Stanford Rosellini  
Lucy Runkel  
Collin Russell  
Grecia Sambrano  
Julia Schultz  
Alyssa Schwartz  
Peter Schwartz

Roxana Shafii  
Nitin Sharma  
Benjamin Shaw  
Tanner Shioshita  
Helen Soli  
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Emily Truax  
Linda Truax  
Shirley Tsieh  
Lizzie Tu  
Ion Vlad  
Grace Wall  
Lori Weinstein  
Chelsea Weise  
Casey Weiss  
Anna Williams  
Sidney Wilson  
Rebekah Wolman  
Elisa Wong  
Brandon Yip  
Vasko Yorgov  
Jose Zamora

**TOTAL VOLUNTEER HOURS:**

**2,837**

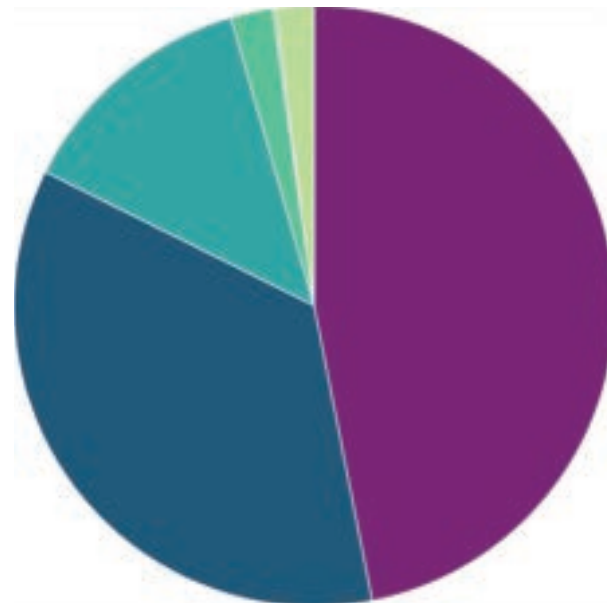
**FINANCIAL VALUE:**

**\$90,201**

# FINANCIALS

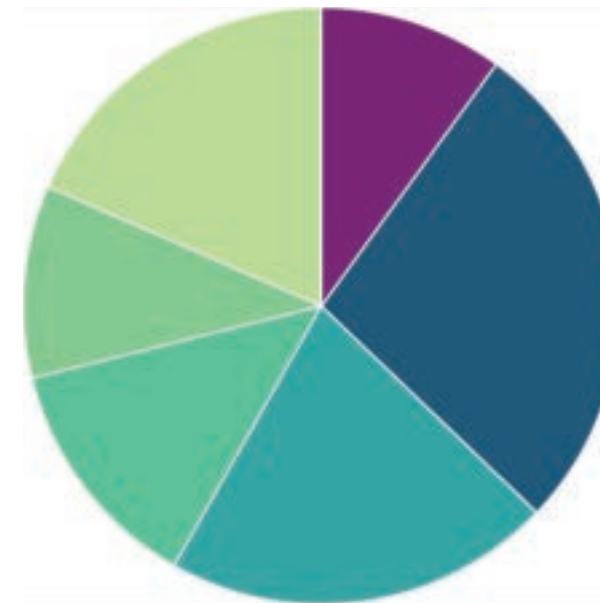
## REVENUE

<b>Individual Contributions</b>	\$1,576,896 (47%)
<b>Foundation Grants</b>	\$1,191,860 (35%)
<b>Corporate Contributions</b>	\$442,874 (13%)
<b>Contribution of Nonfinancial Assets</b>	\$76,152 (2%)
<b>Earned Income</b>	\$6,132 (<1%)
<b>Other Income</b>	\$68,426 (2%)
<b>TOTAL REVENUE</b>	<b>\$3,362,340</b>



## EXPENSES

<b>Summer Academic Enrichment Program</b>	\$342,079 (10%)
<b>Middle School Achievement Program</b>	\$930,899 (27%)
<b>College Achievement Program</b>	\$722,472 (21%)
<b>Recruitment and Enrollment</b>	\$441,508 (13%)
<b>Administration</b>	\$357,447 (10%)
<b>Development</b>	\$632,563 (18%)
<b>TOTAL EXPENSES</b>	<b>\$3,426,968</b>



**CASH IN BANK AS OF 6/30/2023**

**\$2,152,527**

# BOARD OF DIRECTORS

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